

**CONTRACT**

**WOIO**  
**1717 East 12th Street**  
**Cleveland, OH 44114**  
**(216) 771-1943**

<b>Contract / Revision</b> 834689 /		<b>Alt Order #</b>
<b>Product</b> Early TV Buy General Elect, 2012		
<b>Contract Dates</b> 10/15/12 - 10/21/12		<b>Estimate #</b> 390
<b>Advertiser</b> Republican Senate Campaign Committee		<b>Original Date / Revision</b> 10/11/12 / 10/11/12
<b>Billing Cycle</b> EOM/EOC	<b>Billing Calendar</b> Broadcast	<b>Cash/Trade</b> Cash
<b>Station</b> WOIO	<b>Account Executive</b> House WOIO/WUAB	<b>Sales Office</b> Cleveland Local
<b>Special Handling</b>		
<b>Demographic</b> Adults 25-54		
<b>IDB#</b>	<b>Advertiser Code</b>	<b>Product Code</b>
<b>Agency Ref</b>		<b>Advertiser Ref</b>

And:

**Midwest Communications**  
**49 South grant Avenue**  
**Columbus, OH 43215**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WOIO	10/21/12	10/21/12	Extra Weekend	1135p-230a		:30			NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/15/12	10/21/12	-----S				1	\$225.00			
N 2	WOIO	10/15/12	10/19/12	Action News at 5a	5-6a		:30			NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/15/12	10/21/12	MTWTF--				5	\$150.00			
N 3	WOIO	10/15/12	10/19/12	Action News at 6a	6-7a		:30			NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/15/12	10/21/12	MTWTF--				5	\$150.00			
N 4	WOIO	10/15/12	10/19/12	The Early Show	7-9a		:30			NM	5	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/15/12	10/21/12	MTWTF--				5	\$100.00			
N 5	WOIO	10/15/12	10/19/12	M-F 9-10a	9-10a		:30			NM	5	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/15/12	10/21/12	MTWTF--				5	\$75.00			
N 6	WOIO	10/15/12	10/19/12	Action News at 4p	4-5p		:30			NM	5	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/15/12	10/21/12	MTWTF--				5	\$500.00			
N 7	WOIO	10/15/12	10/19/12	Action News at 6p	6-630p		:30			NM	5	\$12,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/15/12	10/21/12	MTWTF--				5	\$2,500.00			
N 8	WOIO	10/15/12	10/19/12	David Letterman	1135p-1238a		:30			NM	5	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/15/12	10/21/12	MTWTF--				5	\$500.00			
N 9	WOIO	10/20/12	10/20/12	Sat Early Show	9-11a		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/15/12	10/21/12	-----S-				1	\$175.00			
N 10	WOIO	10/15/12	10/19/12	Action News at 5p	5-6p		:30			NM	5	\$7,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/15/12	10/21/12	MTWTF--				5	\$1,500.00			
N 11	WOIO	10/15/12	10/19/12	Action News at 11p	11-1135p		:30			NM	3	\$9,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



**WOIO**  
 1717 East 12th Street  
 Cleveland, OH 44114  
 (216) 771-1943

<u>Contract / Revision</u>	<u>Alt Order #</u>
834689 /	

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/15/12 - 10/21/12	Early TV Buy General El	390

<u>Advertiser</u>	<u>Original Date / Revision</u>
Republican Senate Camp	10/11/12 / 10/11/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Totals Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	MTWTF--				3	\$3,000.00			
N 12	WOIO	10/20/12	10/20/12	Lt Sa Action News at 11p	11p-2a		:30			NM	1	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S-				1	\$700.00			
N 13	WOIO	10/20/12	10/20/12	Sat 12:05-1:05A	Sat 12:05-1:05A		:30			NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S-				1	\$400.00			
N 14	WOIO	10/21/12	10/21/12	Lt Su Action News at 11p	11p-2a		:30			NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----S				1	\$750.00			
Totals											48	\$38,625.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 - 10/21/12	48	\$38,625.00	\$32,831.25
<b>Totals</b>	<b>48</b>	<b>\$38,625.00</b>	<b>\$32,831.25</b>

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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834689

Client: Republican Senate Campaign Committee, 2012  
 Product:  
 Campaign: Early TV Buy General Elect, 2012

## Station Order

Midwest Communications & Media  
 7720 Benson Road  
 Carroll, OH 43112  
 614/440-4449

Rev #: 8

Flight From: 09/10/2012 to 10/21/2012

Estimate No.:  
 Contract No.:  
 Job No.:

Buyer Name: Bob Clegg  
 Sweeps: Share Nov 2010 -> HUT/PUT Nov 10

Market: CLEVELAND-AKRON (CANTON)  
 Station: WOIO  
 Station Contact: Renee Morley

Actg. Order No.: 390  
 WS Order No.: 10510  
 Contract No.:

Item#	Days/ Times	DP/ Len	Program Title/ Comml Tag	Station Gross Rate/ Total	Oct 15	Total Spots	DMA HH (R)	DMA P 35+ (R)	DMA P 25-54 (R)
14	—S 12:05A-01:05A	WE 30	EXTRA WKND	4 \$225.00	1	1	1.1	0.8	0.5
15	MTWTF— 05:00A-06:00A	EM 30	CBS 19 NWS AM	4 \$150.00	5	5	1.1	0.7	0.4
16	MTWTF— 06:00A-07:00A	EM 30	CBS 19 NWS AM	6 \$750.00	5	5	1.1	0.8	0.4
17	MTWTF— 07:00A-09:00A	EM 30	EARLY SHOW	6 \$100.00	5	5	0.9	0.7	0.3
18	MTWTF— 09:00A-10:00A	DT 30	AMERICA NOW	8 \$75.00	5	5	1.8	1.4	0.5
20	MTWTF— 04:00P-05:00P	EN 30	NEWS AT 4	4 \$500.00	5	5	2.7	2.0	1.0
21	MTWTF— 06:00P-06:30P	EN 30	HOMTM19 NWS-6P	2 \$2,500.00	5	5	3.3	2.7	1.3
22	MTWTF— 11:35P-12:35A	LF 30	LETTERMAN	4 \$500.00	5	5	2.2	1.6	1.0
23	—S— 09:00A-11:00A	WE 30	CBS NWS SAT	6 \$175.00	1	1	1.2	0.9	0.2
25	MTWTF— 05:00P-06:00P	EN 30	NEWS AT 5	2 \$1,500.00	5	5	3.2	2.5	1.3
26	MTWTF— 11:00P-11:35P	LN 30	NEWS AT 11	2 \$7,500.00	3	3	3.7	3.2	1.5
27	—S— 11:00P-11:35P	WE 30	SAT LATE NEWS	4 \$9,000.00	1	1	\$810.81	\$937.50	\$2,000.00
28	—S— 12:05A-01:05A	WE 30	SAT LATE NEWS	4 \$700.00	1	1	3.5	2.2	1.3
29	—S— 11:00P-11:35P	WE 30	SUN LATE NEWS	4 \$700.00	1	1	\$200.00	\$318.18	\$538.46
				4 \$400.00	1	1	\$222.22	\$333.33	\$333.33
				4 \$750.00	1	1	3.8	3.2	1.8
				\$750.00			\$197.37	\$234.38	\$416.67
					\$38,625.00	48	48		

104.0

Monthly Totals				
Month	Spots	GRP/GRIs	Station Gross Dollars	Station Gross CPP/CPM
Oct	48	104.0	\$38,625.00	\$371.39
	48	104.0	\$38,625.00	\$371.39

## Comments

Campaign Remarks:  
 Paid for by:

RSCC

Advertiser: Republican Senate Campaign Committee, 2012  
Campaign: Early TV Buy General Elect, 2012

**Station Order**  
CLEVELAND-AKRON (CANTON) - TV

Station: WOIO

Comments

By: \_\_\_\_\_